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Summary

Product builder with 6+ years of experience owning high-stakes finance workflows and shipping software to improve them. At BiteSpeed, owned invoice-to-cash for 200+ enterprise accounts, reduced DSO from 50 to 30 days, built the AR function from zero to six people, and shipped the collections dashboard used by the team for day-to-day operations. Since May 2026, built four products from 0 to 1 across AI, finance operations and local utility use cases. Comfortable moving from user research and PRDs to metrics, AI evaluation and implementation in Next.js and Supabase.

Experience

The Credix Bengaluru, India (remote)
Founding Product, part-time *Feb 2026 – Sep 2026*
- Spoke with finance users to understand the pain points across invoicing, reconciliation, collections and disputes, and translated the recurring problems into product requirements, user flows and a prioritised roadmap.
- Designed end-to-end workflows for an AI-driven receivables product and worked through the edge cases, with the focus on cutting manual finance work.
- Built and tested prototypes to validate the workflows before development, then worked with engineering and design to turn the requirements into shipped features and iterate on user feedback.
- Defined the success metrics for the key workflows and used user feedback to decide what improved next.

Rethink Systems AI Product Management Program (MPM 2.0), Cohort 8
Cohort-led AI product management course, 9 weeks, part-time *Jul 2026 – Sep 2026*
- A course, not a role: weekly co-builds, teardowns and product pitches alongside 80 PMs, founders and leaders; produced 8 PRDs, 4 prototypes and 1 live product.
- Built four products from 0 to 1 in four months across AI judgement training, vendor onboarding, finance operations and local discovery; owned discovery, PRDs, user flows, instrumentation, evaluation and implementation.

BiteSpeed Bengaluru, India
Accounts Receivable Team Lead *Apr 2025 – May 2026*
- Owned the invoice-to-cash journey across billing, disputes and collections for 200+ enterprise customers each month at a B2B SaaS company, partnering with Sales, Customer Success and Operations as cross-functional stakeholders.
- Reduced DSO from **50 to 30 days** by tracing recurring billing errors to the contract-to-invoice handoff, putting a single owner and SLA on cross-functional disputes, and moving customer follow-up ahead of invoice due dates.
- Built the AR function from zero to six people in 11 months with 100% team retention; created SOPs, playbooks and SLAs that supported 100% billing accuracy.
- Identified that the team was rebuilding the same collections view manually every week; wrote requirements and built a Next.js + Supabase dashboard for ageing, collections and DSO, moving visibility from weekly review to same-day action.
- Automated parts of month-end and quarter-end reporting across EFT, cheque and wire receipts of $500K+ per month, reducing close time by 1–2 days.

SGGG FundServices Toronto / Chandigarh
Fund Accountant *May 2023 – Jan 2025*
- Calculated NAV for 10+ institutional funds across hedge funds, REITs, private equity and fund-of-funds structures with zero missed client deadlines.
- Reduced reconciliation errors by 50%+ across 500+ monthly transactions through root-cause analysis and tighter control checks.

Lotus Design Labs Chandigarh, India
Finance Associate, Record-to-Report *Jan 2020 – May 2023*
- Managed month-end close and reporting for multiple global clients with zero late submissions; supported an ERP migration across QuickBooks, NetSuite and Expensify.

Projects

BiteSpeed Finance Dashboard – AR and collections 2026
- Replaced a spreadsheet rebuilt every Monday with a live collections, ageing and DSO dashboard. Wrote the requirements and built it in Next.js + Supabase, moving account visibility from a weekly review to the same day.
- The AR team adopted it as its daily working view and used it in weekly management reviews; the product continued to be used after I left BiteSpeed.

Nibble – AI judgement-training product 2026
- Built around a specific failure in AI-assisted work: users can produce answers quickly but often fail to notice when the model is confidently wrong. Designed short work missions where an AI collaborator makes deliberate mistakes the user must catch.
- Ran discovery before building: created a 10-page tagged problem document, defined the initial persona and beachhead, then wrote the PRD, journeys and metrics plan before shipping the mobile-first product on Next.js, Supabase and Vercel.

- Designed four recurring AI failure types as the curriculum: fabricated specifics, confident omission, answering the wrong question correctly and unsound reasoning. Kept planted errors deterministic while allowing the surrounding response to vary.
- Found during testing that the model sometimes hedged enough to reveal its own planted mistake. Tightened generation constraints so the AI collaborator had to commit to an answer instead of reasoning its way out of the exercise.
- Hand-graded completed missions against the product's Judgement Report and found disagreement clustered on partial catches; separated noticing the issue from correctly naming it rather than simply making the grader harsher.
- Used different constraints for generation and grading: conversational responses optimise for latency, while scoring runs at low temperature because equivalent answers receiving inconsistent scores would make the report hard to trust.
- Instrumented a typed event log and query the funnel directly from it. First 30 days: **160+ users, 44 DAU, 84 WAU, 47 completed missions, 13+ cities, zero paid acquisition**. Signup-to-completion is 29%, with most loss before mission start rather than during the mission. Shipped with 255 automated tests and CI/CD.

Orqen – Vendor onboarding orchestration MVP 2026

- Started from a workflow I had seen repeatedly in finance: onboarding can take 15–30 days even when the underlying checks are simple because work sits between teams.
- Scoped the MVP after studying products including Ramp and Puzzle; built vendor records, PAN/GSTIN/penny-drop verification, compliance freshness, audit history and an assistant that answers from live vendor records rather than a static FAQ.
- Testing the riskiest assumption on real onboardings: whether elapsed time is mostly waiting on the vendor or waiting internally, because orchestration only helps if a meaningful share of the delay is ours.

Loocator – Field-verified public washroom map 2026

- Designed a narrow, trust-first MVP with no login or app download; personally visited all 19 listed washrooms and verified six facts per pin before launch.
- Kept the first release to one Bengaluru neighbourhood to test whether verified coverage is more useful than a larger but less trustworthy directory before expanding the map.

Skills

Product: Problem discovery, user interviews, JTBD, PRDs, user journeys, MVP scoping, prioritisation, experimentation, go-to-market, success metrics
AI: LLM product design, prompt engineering, failure-mode design, evaluation, human-in-the-loop systems, model routing, AI-native UX
Data: SQL, event taxonomy, funnel & cohort analysis, retention, Mixpanel, Google Analytics, Excel, financial modelling
Technical: Next.js, Supabase, Tailwind, Vercel, GitHub, Figma, n8n, Claude Code
Finance Systems: SAP, NetSuite, QuickBooks, Zoho Books

Education & Certifications

ACCA, 9 of 13 papers · **CA Intermediate**, ICAI, in progress · **FMVA**, Corporate Finance Institute
Claude 101: AI for Finance, Anthropic, 2026 · SQL and Financial Modeling, LinkedIn Learning